

Summary of Business Trends in June

INDUSTRIAL production during June was maintained at approximately the May level after allowance for the usual seasonal decline. Steelingot production averaged about 10 percent lower than in May, a change of about seasonal proportions. Output, however, tended upward during the month, being scheduled at 29 percent of capacity in the final week of the month as compared with 26 percent in the first week. The prices of finished and semifinished steel products, which had resisted the general price decline, experienced moderate reductions after some weeks of uncertainty over the price structure.

Automobile assemblies for June, according to weekly estimates, declined more than seasonally from May. Further curtailment of greater-than-seasonal proportions is indicated for automobile production in the summer months, if announced plans are not altered.

Bituminous coal output in June showed the usual small expansion, and electric power production made a slight contraseasonal gain. Freight-car loadings during the first 3 weeks of June showed a gain from May of slightly more-than-seasonal proportions, as a result of a sharp increase in the movement of ore and a small gain in the shipments of manufactured goods included in the miscellaneous group. No marked changes occurred in the other major industrial series for which June data

are available, but a brisk improvement in sales of textiles was reported in the latter part of the month and commitments in other commodities increased.

A definite strengthening in primary commodity prices was noted after the first week of June when many quotations had reached levels not touched since 1934. In the final weeks of the month a broad price advance embraced most important raw materials. Security markets experienced a sharp advance in the latter part of the month, with representative stock "averages" recording substantial gains. Bond financing during June was the largest for any month since July a year ago. Several large corporate issues were successfully floated.

Department store sales during the first 3 weeks in June showed a progressive narrowing of the margin by which sales this year were below those in the corresponding weeks last year.

Construction contracts awarded in the first half of June made a less favorable showing than in May when awards on a seasonally adjusted basis were the highest since last August. Total awards declined 15 percent from the daily average in May, the change resulting in large measure from the reduction in public works projects, which were placed in large volume during May. Residential awards were relatively favorable.

MONTHLY BUSINESS INDEXES

Year and month	Industrial production					Factory employment and pay rolls		Freight-car loadings		Retail sales, value, adjusted		Foreign trade, value, adjusted		New bank deposits, outside New York City	Construction contracts, all types, value, adjusted	Income payments ²		Wholesale price index, 1926=100						
	Unadjusted ¹			Adjusted ³		Number of employ-ees, adjusted ⁴	Amount of pay rolls, unadjusted ⁵	Total	Miscellaneous, i. e. f.	Department stores	Rural, general mer- chandise	Exports	Imports			Bank deposits, outside New York City	Unadjusted		Adjusted ²					
	Total	Manufactures	Minerals	Total	Manufactures															Minerals				
Monthly average, 1924-25=100																	1929-31=100		Monthly average, 1923-25=100		Monthly average, 1929=100		Monthly average, 1926=100	
1929: May	128	129	110	133	133	117	106.4	112.8	87	108	109	110.6	108	123	134.3	121	97.1		90.6	94.7				
1933: May	79	88	77	78	79	79	68.9	43.7	30	57	59	64.8	32	32	58.3	18	83.9	57.2	63.7					
1934: May	89	98	86	86	88	88	84.9	68.1	44	66	78	70.7	45	47	71.6	26	81.9	64.9	73.7					
1936: May	87	97	86	85	84	90	82.0	68.6	41	64	74	68.1	46	52	78.9	27	85.4	69.2	80.3					
1938: May	106	105	101	101	101	102	88.8	68.8	72	65	57	114.3	56	56	60.2	56	74.7	77.8	78.0					
1938: June	122	123	117	118	118	117	102.3	104.2	83	68	63	137.1	51	55	57.8	58	82.5	87.6	87.4					
July	116	114	113	114	114	115	101.4	102.9	83	63	63	124.4	48	53	101.6	61	81.2	87.3	87.2					
August	111	110	111	111	111	112	101.0	103.9	84	64	64	119.1	45	50	102.2	61	81.5	88.1	87.9					
September	116	114	120	117	117	118	102.4	103.9	78	68	68	115.1	48	50	93.4	62	82.7	88.6	87.8					
October	109	109	108	110	110	115	101.7	106.1	76	65	65	101.7	44	48	84.8	56	80.6	87.2	87.4					
November	103	99	102	102	104	113	98.4	100.1	71	66	66	131.3	42	48	101.9	52	80.8	84.4	85.3					
December	98	98	102	95	98	109	94.1	98.6	70	64	63	118.9	42	48	84.1	51	81.3	85.1	85.3					
1938: January	98	76	102	94	79	115	85.0	88.9	67	62	58	126.4	40	45	106.6	51	84.8	84.0	81.7					
February	79	76	103	80	76	106	84.3	71.7	65	61	58	104.3	45	51	89.3	52	81.6	81.7	80.9					
March	79	73	103	79	75	102	83.0	73.2	65	62	58	98.8	45	51	74.2	52	75.4	80.7	79.3					
April	78	77	96	78	75	103	81.8	73.3	60	61	58	105.8	43	48	88.1	46	79.3	80.8	79.7					
May	78	78	91	77	72	101	78.2	78.7	57	60	55	112.3	40	45	84.1	47	79.7	78.4	78.7					
Monthly average, January through May:	78	75	82	76	73	94	77.4	89.4	59	60	59	119.1	40	44	83.2	51	78.0	79.9	78.1					
1929	122	124	110	133	133	117	103.6	104.6	102	103	100	110.3	117	120	133.8	121	97.6	90.6	95.5					
1933	67	60	73	79	77	79	63.3	49.5	30	55	57	62.4	30	30	58.6	17	84.6	57.2	63.8					
1934	86	94	87	86	86	88	82.6	68.5	41	60	69	71.8	45	45	68.4	26	82.6	64.9	73.5					
1936	86	96	86	85	84	90	84.8	68.0	41	64	69	68.0	45	52	76.1	27	85.2	69.2	79.8					
1938	119	120	112	112	112	112	103.2	106.1	78	68	68	106.4	51	55	86.8	50	85.7	87.4	87.4					
1938: June	79	70	96	76	73	106	89.7	71.7	67	61	57	87.4	43	48	83.4	50	77.9	78.4	78.4					

¹ Adjusted for number of working days. ² Adjusted for seasonal variations. ³ See note marked "a" on p. 22. ⁴ Average of 6 months January, February, April, and May.

Domestic Trade

DEPARTMENT store sales during the first 4 weeks in June showed some improvement, narrowing the percentage declines from a year ago from 19 percent in the last week in May to 10 percent in the week ended June 25. Consumer purchasing during May fell below that of the comparative period of the previous year for the seventh consecutive month, the relative decline in the dollar volume of sales being larger than for any of the preceding months. Sales of heavy consumer goods showed considerably wider declines than were recorded for general merchandise and food.

Rural general merchandise sales in May were down 13 percent from May 1937, while sales of variety and grocery chain stores decreased 9 percent and 3 percent, respectively. Department store sales in May declined 4 points to 79 (1923-25=100), according to the seasonally adjusted index of the Board of Governors of the Federal Reserve System, and were 15 percent below sales in May 1937. The margin by which sales this year fell below those of last year varied widely among the Federal Reserve districts, ranging from 5 percent for the Dallas district to 27 percent for the Philadelphia area.

May sales of more than 16,000 independent retail firms in 25 States reporting sales data to the Bureau, and representing all regions excepting New England and the Middle Atlantic States, were about one-fifth less than in May 1937. This compares with an average decrease in March and April of 16 percent from the

average for these 2 months last year. May sales were 4½ percent below those in April 1938, with 10 of the 25 States reporting increases; 1, no change; and 14, decreases.

Wholesale sales in May, as reported to the Bureau of Foreign and Domestic Commerce by a sample group of more than 1,900 firms, were 16 percent below those in May 1937, and were down 1.4 percent from April 1938. As compared with trade in May last year, sales by wholesalers of jewelry were down 33 percent, sales of electrical goods were down 30 percent, and furniture, lumber, and hardware sales were down approximately 27 percent. Drug, grocery, petroleum, and tobacco wholesalers reported only minor declines from a year ago. An analysis of the inventories of wholesalers indicates that stock liquidation has been proceeding steadily, if slowly, with the major part of the decline occurring since the beginning of February.

Manufacturers' sales in May 1938 were more than one-fourth below those of May last year, according to reports from almost 1,100 manufacturers cooperating with the Bureau—April sales were down by approximately the same relative amount from April last year. Every major industry group for which sales data are shown recorded sales lower than those of May 1937. The smallest contraction was in the printing, publishing, and allied industries group where the decline was about 10 percent. Sales of the iron and steel products group were less than half as large as a year ago.

DOMESTIC TRADE STATISTICS

Year and month	Retail trade												Wholesale trade		Commercial fixtures		
	Department stores				Chain-store sales				Rural sales of general merchandise		New passenger-car sales		Employment	Pay rolls	Railroads	Utilities	
	Sales		Stocks ¹		Com-Mixed Index (Chain Store Age)	Grocery stores		Variety stores		Rural sales of general merchandise		New passenger-car sales					
	Unad-justed ²	Ad-justed ²	Unad-justed ²	Ad-justed ²		Unad-justed ²	Ad-justed ²	Unad-justed ²	Ad-justed ²	Unad-justed ²	Ad-justed ²	Unad-justed ²					Ad-justed ²
	Monthly average, 1923-25=100					Monthly average, 1929-31=100											
1929: May	100	100	101	100	-----	101.8	100.2	108.5	103.5	100.5	116.5	235.5	145.0	96.0	98.0	-----	-----
1933: May	97	98	99	98	79.0	79.0	76.7	78.1	78.1	80.0	84.8	59.8	42.5	72.2	88.8	1,848	22,569
1934: May	77	76	68	68	54.5	54.5	53.3	50.0	50.0	74.9	73.7	78.1	55.5	52.8	62.6	942	20,787
1935: May	78	74	65	64	52.0	50.4	50.1	50.0	50.0	87.0	84.1	68.4	70.0	52.5	64.6	1,004	14,339
1936: May	80	87	67	65	103.0	92.0	90.7	90.8	95.8	107.4	114.3	138.8	93.5	84.6	88.2	822	16,372
1937: May	96	93	78	78	112.0	98.3	98.0	98.3	98.3	110.4	127.1	144.5	104.0	90.8	76.1	634	8,364
June	90	89	73	73	114.0	95.3	93.0	100.7	103.0	117.5	134.4	90.0	90.3	78.3	670	8,191	
July	85	84	69	77	114.5	91.1	83.0	97.0	100.0	91.7	119.1	122.9	90.6	76.8	618	7,768	
August	72	62	74	78	113.2	80.0	93.3	90.5	102.4	90.0	115.1	112.6	91.8	73.9	707	11,616	
September	100	94	80	77	117.6	94.7	90.5	90.8	101.5	120.4	131.7	73.2	90.5	78.3	564	8,363	
October	103	93	85	78	114.8	94.0	84.4	101.6	100.0	120.2	131.3	82.5	91.0	79.3	788	9,338	
November	101	91	86	78	109.8	91.0	85.8	102.7	101.2	115.8	118.6	80.0	92.5	78.3	780	10,078	
December	156	89	98	72	111.5	97.0	91.2	203.5	110.3	170.5	120.4	70.1	92.3	77.9	922	12,291	
1938: January	70	90	83	71	106.7	93.3	90.2	71.0	90.1	86.8	104.3	50.3	91.0	75.4	1,320	15,035	
February	78	89	87	70	100.4	94.1	88.6	78.5	91.1	90.4	90.0	53.0	90.4	75.3	1,871	15,380	
March	77	69	71	70	103.3	95.0	94.7	81.7	97.2	98.4	105.8	70.0	89.1	74.7	1,089	15,567	
April	84	83	71	69	105.0	94.4	91.7	93.0	92.0	107.0	112.3	80.5	88.5	74.0	1,110	20,106	
May	89	76	71	63	105.3	88.0	84.4	85.3	89.3	100.5	130.1	70.5	87.1	78.1	1,453	14,438	
Monthly average, January through May:																	
1938:	100	100	100	100	-----	101.4	-----	102.9	-----	110.3	-----	161.7	-----	97.8	97.7	-----	-----
1937:	97	98	99	98	79.1	77.8	-----	80.5	-----	84.8	-----	56.8	-----	72.2	82.0	2,383	55,711
1936:	69	65	65	65	50.0	53.3	-----	50.0	-----	71.8	-----	68.5	-----	51.7	61.8	1,073	22,093
1935:	62	62	62	62	54.1	53.4	-----	50.0	-----	80.0	-----	87.9	-----	53.7	64.0	1,021	15,510
1934:	74	64	64	64	100.4	93.9	-----	82.8	-----	96.2	-----	104.7	-----	81.3	67.7	906	15,896
1933:	84	84	76	76	108.4	98.2	-----	87.2	-----	107.1	-----	121.0	-----	81.5	74.0	764	9,328
1932:	77	77	69	69	-----	94.0	-----	82.2	-----	97.4	-----	87.3	-----	59.3	78.0	1,130	18,728

Employment

CONTRASEASONAL declines in employment in May, revealed by the Bureau of Labor Statistics, were due largely to curtailment of forces in factories, mines, and railroads, and in retail and wholesale trade. During the first 4 months of the year employment did not record the usual seasonal increase, and, with the May decline, the number at work dropped to the lowest point since early in 1936. These data, which cover all persons engaged in gainful work outside of agriculture (excluding employment on W. P. A. and other emergency projects), indicate that since September 1927 the drop in employment has amounted to about 3,800,000 workers.

In factories, the May decline in employment exceeded that usually experienced, the seasonally adjusted index receding 1.6 points to 77.6 (1923-25=100). Factory pay rolls also were lower in May, but the relative decrease was less than that recorded for employment. Since last fall, however, the drop in weekly wage payments has amounted to 31 percent, as compared with a decline of 23 percent in employment. The decline in the number of workers and in pay rolls has been much more severe in the durable than in the nondurable goods industries.

In May, 11 of the 14 major groups into which manufacturing industries are classified reported declines in employment; for pay rolls, there were 7 declines in the major groups and a similar number of increases. The most pronounced declines, those which occurred in

textiles, particularly wearing apparel, and in leather and its products, were in part seasonal; in wearing apparel establishments, however, the decline was about twice that usually experienced, so that the adjusted employment index dropped more than 5 points to the lowest level since 1932. Machinery industries and transportation equipment plants also reported marked reductions in employment. The agricultural-implementation industry continued to make a relatively favorable showing and although the number at work in these plants has recorded a decline of about 17 percent since last fall, employment is at a much higher level than in most other industries, when comparison is made with the 1923-25 base. Increases in employment in May were largely of a seasonal nature and for the most part were restricted to manufacturers of stone, clay, and glass products, and food and kindred items.

Among the 16 nonmanufacturing industries reporting employment data to the Bureau of Labor Statistics, the only increases of more than 1 percent in May were seasonal gains reported for quarrying and nonmetallic mining, and building construction. Wholesale and retail trade both showed seasonal declines, the recession in retail general merchandising establishments being somewhat sharper than usual. The mining industries, except quarrying, all recorded declines, with anthracite producers reporting the sharpest drop in the number of workers.

STATISTICS OF EMPLOYMENT, PAY ROLLS, AND WAGES

Year and month	Factory employment and pay rolls			Nonmanufacturing employment and pay rolls, unadjusted (U. S. Department of Labor)												Trade-union mem- bers em- ployed	Wages			
	Employment		Pay rolls	Anthracite mining ¹		Bituminous coal mining ¹		Electric light and power and steam- heating gas		Telephone and tele- graph		Retail trade		Factory ² (National Indus- trial Conference Board)			Com- mon labor rates (road build- ing)			
	Unad- justed	Ad- justed		Unad- justed	Em- ploy- ment	Pay rolls	Em- ploy- ment	Pay rolls	Em- ploy- ment	Pay rolls	Em- ploy- ment	Pay rolls	Em- ploy- ment	Pay rolls	Em- ploy- ment			Pay rolls	Average weekly earnings	Average hourly earnings
Monthly average, 1924-25=100			Monthly average, 1923=100												Percent of total members	Dollars		Cents per hour		
1929: May	105.2	106.4	112.4	103.5	86.0	91.3	91.7	91.4	92.1	100.4	98.6	92.2	28.81	.502	48					
1933: May	65.8	65.0	43.7	80.7	33.1	73.8	34.3	76.9	32.9	70.1	68.5	51.3	16.81	.453	30					
1934: May	86.2	85.9	63.1	78.3	27.9	61.3	24.0	83.1	27.0	71.4	62.8	61.5	20.80	.485	42					
1935: May	84.8	84.6	61.4	65.0	24.2	52.5	20.0	63.2	20.8	73.7	63.3	62.0	21.78	.496	41					
1936: May	80.6	80.3	58.6	60.2	21.3	54.2	22.5	68.6	27.0	71.0	63.6	65.8	24.41	.516	36					
1937:																				
May	102.3	102.2	103.2	61.6	45.2	58.1	29.4	84.8	27.9	77.7	60.5	53.5	28.38	.498	39					
June	104.1	101.4	102.0	64.8	46.3	58.2	33.3	86.3	28.4	78.6	68.6	74.4	28.30	.507	41					
July	101.4	103.0	102.4	64.8	46.3	58.2	33.3	86.3	28.4	78.6	68.6	74.4	28.30	.507	41					
August	102.3	102.4	103.2	61.6	45.2	58.1	29.4	84.8	27.9	77.7	60.5	53.5	28.38	.498	39					
September	102.1	100.7	100.1	58.1	34.2	58.4	30.9	86.6	28.4	78.6	68.6	74.4	28.30	.507	41					
October	100.5	98.4	100.1	61.6	45.2	58.1	29.4	84.8	27.9	77.7	60.5	53.5	28.38	.498	39					
November	94.7	94.1	89.6	60.9	49.0	101.4	31.1	87.3	30.8	78.9	61.4	61.7	25.69	.517	42					
December	88.6	89.0	88.9	61.4	51.3	58.4	26.1	87.1	28.4	78.0	61.7	60.8	24.88	.516	38					
1938:																				
January	82.2	84.2	71.7	58.6	46.8	58.3	29.3	84.0	28.8	77.3	62.7	61.1	22.99	.510	34					
February	82.3	83.0	73.2	60.0	46.1	53.4	24.0	83.0	28.5	75.7	60.8	60.4	23.03	.510	35					
March	81.7	81.0	73.3	58.3	47.8	53.1	28.5	82.2	28.8	74.8	62.8	60.8	23.03	.514	33					
April	79.0	78.2	70.7	57.0	30.0	58.8	20.3	81.8	27.8	74.8	61.6	62.2	23.23	.517	36					
May	73.5	71.6	62.4	53.8	28.3	52.9	24.7	81.9	27.6	73.9	61.6	63.8	23.34	.517	36					
Monthly average, January through May:																				
1929	103.8	109.8	103.6	100.1	103.1	103.1	102.2	94.5	94.3	100.0	98.6	97.2	28.81	.502	48					
1933	65.3	65.0	43.7	80.7	33.1	73.8	34.3	76.9	32.9	70.1	68.5	51.3	16.81	.453	30					
1934	82.8	85.9	63.1	78.3	27.9	61.3	24.0	83.1	27.0	71.4	62.8	61.5	20.80	.485	42					
1935	84.9	84.6	61.4	65.0	24.2	52.5	20.0	63.2	20.8	73.7	63.3	62.0	21.78	.496	41					
1936	88.1	88.0	58.6	60.2	21.3	54.2	22.5	68.6	27.0	71.0	63.6	65.8	24.41	.516	36					
1937	100.2	100.0	103.2	61.6	45.2	58.1	29.4	84.8	27.9	77.7	60.5	53.5	28.38	.498	39					
1938	80.7	80.3	58.6	60.2	21.3	54.2	22.5	68.6	27.0	71.0	63.6	65.8	24.41	.516	36					

¹ See footnote marked "1" on p. 29.

² Adjusted for seasonal variations.

Finance

THE decline in stock prices was arrested in June by a moderate advance during the first 3 weeks, followed by a sharp rally during the final week of the month. The volume of trading was exceptionally small until the upturn in prices after June 20. In the week ended June 25, industrials advanced 17 percent, railroads 29 percent, and utilities 11 percent.

In the capital market the feature of the month was the offering of \$100,000,000 of 10-year debentures by a leading industrial corporation. The June 15 financing of the Treasury was limited to an exchange of new bonds and notes for maturing obligations. The extreme ease in the money market was indicated by the fall in the Treasury bill rate to 0.016 percent for the offering of June 20.

An expected development during June in the banking sphere was the further increase in the total and excess reserves of member banks as a result of the continued disbursement by the Treasury of the proceeds of gold sterilization. Total reserves increased \$300,000,000 to \$7,922,000,000 between May 18 and June 22. Excess reserves rose during this period by \$227,000,000 to \$2,782,000,000. At the same time Treasury deposits with Federal Reserve Banks were drawn down \$354,000,000 to \$929,000,000; and the total credit base was expanded by \$80,000,000 chiefly because of the increase of \$65,000,000 in monetary gold stock. Other factors (increases in Treasury cash, and in nonmember bank deposits), involving the utilization of \$134,000,000, accounted for the difference between the rise in total reserves and the combined change in Treasury deposits and in the credit base.

The failure of excess reserves to rise to the extent of the increase in total reserves was the result of an in-

crease in required reserves—the consequence, in turn, of the addition of almost \$370,000,000 to the demand liabilities of weekly reporting member banks during the 5-week period ended June 22. During this same period, the total loans and investments of reporting member banks decreased by \$107,000,000. Holdings of Government and Government-guaranteed obligations declined by \$80,000,000, and holdings of other securities rose by \$102,000,000. Loans to commerce, industry, and agriculture continued to decline, while loans to brokers and dealers in securities increased.

The foreign-exchange markets reacted during June in the usual manner to renewed rumors of a reduction in the gold buying price of the United States Treasury and to repeated official denials that a reduction was contemplated. During the period from late May to mid-June, under the influence of these rumors, the principal European currencies showed generally firm tendencies in terms of dollars. At the same time a strong hoarding demand for gold appeared in the London market. This demand was reflected in a rise in the sterling price of gold on June 17 to a new high for the year and, together with the high quotation for sterling, in a rise in the dollar price of gold in London above the parity price of \$35 an ounce. Following the "formal and complete" denial by the Secretary of the Treasury on June 20 that further devaluation of the dollar was contemplated, the exchanges moved in favor of the dollar.

Imports of gold into the United States during recent weeks included, besides the regular arrivals from gold-producing countries, additional receipts from Japan and substantial receipts from the United Kingdom and from Sweden.

FINANCIAL STATISTICS

Year and month	Federal Reserve bank credit outstanding, end of month	Monetary gold stock	Currency in circulation	Excess reserves of member banks, end of month	Reporting Member Banks, Wednesday except to end of month						Stock prices (Standard Statistics)	All listed bonds, domestic, average price (N. Y. S. E.)	Capital formations, corporate		Dividend rate, average per share (600 companies)	Interest rates, commercial paper (4-6 months)
					Loans			Deposits					New capital	Refunding		
					Total	Com'l, industrial and agricultural	Investments	Demand, adjusted	Time							
Millions of dollars											1920=100	Dollars	Thousands of dollars	Dollars	Percent	
1937: May	1,360	4,805	4,397	10,203	6,708	12,781	4,705	187.8	11.21	122,648	390,848	1.00	2-24			
1937: June	1,218	4,025	5,899	330	6,703	11,797	4,654	81.5	81.78	3,584	12,060	1.00				
1938: May	1,463	7,750	5,355	1,602	8,512	13,806	4,041	71.8	12.32	28,823	2,068	1.18				
1938: May	2,460	8,756	5,507	2,318	8,111	11,570	4,036	73.1	12.81	44,183	81,587	1.28				
1939: May	2,474	10,824	5,918	2,840	6,020	13,522	5,035	101.0	97.38	37,088	267,385	1.46				
1937: May	2,686	11,901	6,429	918	5,771	12,587	5,231	118.3	98.70	81,011	92,220	2.00				
June	2,567	12,189	6,435	845	6,750	12,580	5,235	113.5	95.84	286,048	143,311	2.09				
July	2,574	12,404	6,474	794	5,784	12,495	5,202	117.8	98.82	81,746	56,781	2.12				
August	2,577	12,512	6,490	773	5,837	12,222	5,298	120.8	95.64	50,573	56,138	2.15				
September	2,579	12,653	6,558	1,038	10,004	12,023	5,290	106.4	94.54	112,757	29,386	2.13				
October	2,580	12,782	6,568	1,066	9,035	12,020	5,278	91.4	93.17	88,547	69,043	2.13				
November	2,000	12,785	6,558	1,189	9,441	11,940	5,284	82.9	92.38	29,042	10,120	2.10				
December	2,612	12,785	6,618	1,212	9,397	12,016	5,205	82.2	92.75	42,767	14,493	2.16				
1938: January	2,582	12,758	6,597	1,383	8,981	12,253	5,225	81.9	91.04	45,383	3,773	1.03				
February	2,590	12,785	6,614	1,415	8,933	12,228	5,200	82.7	92.44	40,522	52,225	1.83				
March	2,511	12,778	6,535	1,538	8,771	12,030	5,221	77.9	88.71	23,956	57,643	1.87				
April	2,594	12,829	6,537	2,545	8,587	12,257	5,220	70.7	80.84	12,370	55,800	1.56				
May	2,585	12,891	6,515	2,668	8,334	12,202	5,199	73.3	80.81	34,336	25,692	1.42				

¹ This item was first reported by the Federal Reserve in May 1937; see footnote marked "②" on p. 32 of this issue.

Foreign Trade

THE slowing up in the foreign demand for United States merchandise which has been in evidence for several months was reflected in the foreign trade figures for May. Exports, which had held up remarkably well during the present set-back in business, declined 6 percent in value from April and for the first time in a year and a half were smaller in value than in the corresponding month of the previous year. General imports, which have tended downward since early in 1937, were 7 percent smaller in May than in April and only about one-half as great as in May 1937.

As a consequence of the sharp reduction in the value of imports as compared with a year ago, the value of merchandise exports exceeded the value of imports by over \$100,000,000 in May as in other recent months. The amount by which the value of merchandise exports has exceeded the value of merchandise imports was increased to a total of \$544,226,000 for the first 5 months of 1938.

The increased agricultural production in the United States during 1937 as compared with 1936, when the drought cut output, is responsible in large part for the marked change in the composition of foreign trade in May 1938. The value of exports of agricultural products was 33 percent larger in May 1938 than in May 1937, whereas the value of agricultural imports showed a reduction of 55 percent. Agricultural products accounted for 25 percent of the total value of exports in May as against 17 percent in May 1937.

Exports in May of the other three classes of commodities, crude materials, semimanufactures, and finished manufactures, were lower in value than in May a year ago. Exports of finished manufactures, however, which showed a much less marked decline than the crude materials and semimanufactures, contributed slightly more than 50 percent of total exports, approximately the same proportion as in May 1937. Exports of some finished manufactures, cotton cloth, motor fuel, metal-working machinery, and aircraft, increased. However, shipments of a number of leading manufactures, among them motor trucks, passenger automobiles, electric refrigerators, radio apparatus, and steel manufactures, dropped much lower in May than a year ago.

The depressed state of domestic business, as well as the recovery of agriculture from the drought condition of 1936, contributed to the reduction in imports during May. Unmanufactured wool imports were only 4,029,000 pounds as compared with almost 30,000,000 pounds in May 1937, and rubber imports were 62,963,000 pounds as compared with 109,531,000 pounds in May 1937. Imports of grains and preparations in May were only \$600,000, as compared with \$11,200,000 in the corresponding month last year. Imports of finished manufactures, particularly newsprint and burlaps, were maintained at fairly high levels in May 1938, and the decline in total imports of finished manufactures, although substantial, was less marked than for total imports.

EXPORTS AND IMPORTS

Year and month	Indices		Exports of United States merchandise ¹									Imports ²				
	Value of total exports, adjusted	Value of total imports, adjusted	Ex-ports, in-cluding re-exports	Total	Crude materials		Food-stuffs, total	Semi-manu-factures	Finished manufactures			Total	Crude materials	Food-stuffs	Semi-manu-factures	Finished manufactures
					Total	Un-manu-factured cotton			Total	Machin-ery	Auto-motors, parts, and accessories					
Monthly aver-ages, 1923-25=100																
Millions of dollars																
1929: May	106	123	380.0	377.1	67.4	32.5	57.1	50.8	262.7	47.7	43.3	400.1	141.7	88.8	84.0	83.5
1933: May	32	33	114.3	111.3	35.0	28.1	13.0	17.0	64.3	9.1	7.4	106.9	24.9	40.0	18.3	32.0
1934: May	45	47	169.3	157.2	38.0	17.6	14.2	20.2	70.2	17.0	20.8	147.5	42.9	46.0	20.8	30.8
1935: May	40	63	105.5	139.8	33.0	16.4	15.4	25.4	61.0	22.1	18.0	160.8	44.3	55.8	33.0	33.9
1936: May	50	65	200.8	197.0	42.0	22.2	15.9	35.0	103.4	28.0	22.5	199.0	55.1	44.3	38.6	38.1
1937:																
May	81	80	289.9	285.1	63.0	34.6	64.3	71.3	145.0	42.3	32.3	278.5	92.8	84.5	56.5	46.7
June	79	83	284.4	280.6	43.0	10.3	10.0	63.2	135.2	49.8	29.7	278.7	92.8	80.1	59.9	47.2
July	85	89	258.2	244.8	34.4	8.4	17.4	68.9	144.0	48.1	28.4	255.4	77.5	77.5	50.8	48.8
August	79	76	277.7	274.2	40.0	10.9	37.4	67.2	133.8	48.8	23.1	245.0	70.9	66.0	51.8	47.7
September	74	76	295.7	292.0	60.9	20.0	20.8	66.4	180.4	38.0	21.3	264.1	70.0	50.9	52.0	48.6
October	73	68	333.1	329.8	63.3	45.0	35.8	68.9	143.7	44.6	26.6	226.5	71.7	53.0	51.8	50.0
November	72	69	314.7	311.2	54.9	49.7	32.9	67.6	135.4	37.7	23.8	212.4	67.5	53.5	46.4	47.0
December	78	65	319.3	315.3	75.9	30.9	34.0	58.5	151.9	44.7	29.7	202.7	63.5	50.4	43.6	41.8
1938:																
January	75	53	289.4	284.1	67.6	34.6	40.3	44.1	133.0	38.7	34.4	183.5	51.8	44.1	32.8	34.6
February	76	61	292.7	289.0	48.2	31.2	38.4	41.7	138.0	41.4	28.1	184.8	46.7	47.1	28.7	32.6
March	73	48	275.7	270.8	47.0	23.1	35.5	44.2	142.1	45.1	28.5	173.5	51.2	55.5	32.1	34.5
April	76	46	274.5	271.5	44.3	20.1	38.0	48.3	142.2	45.8	26.4	158.5	43.8	40.5	28.6	33.0
May	72	45	257.3	253.6	34.8	30.4	48.2	45.6	138.9	42.4	28.0	147.2	46.2	48.7	27.9	33.4
Cumulative, January through May																
1929	117	120	2,250.9	2,181.7	423.0	208.9	310.0	320.8	1,222.0	252.0	226.2	1,955.0	707.4	445.0	358.8	401.1
1933	72	29	949.5	932.4	167.1	111.4	60.7	78.5	220.9	45.1	34.5	409.9	117.0	107.1	75.4	108.4
1934	45	48	805.5	840.3	233.6	164.9	97.0	120.3	383.4	83.4	50.7	690.1	202.1	219.8	131.1	144.0
1935	40	62	583.0	635.8	215.3	122.2	77.9	135.0	438.6	105.5	103.4	678.0	225.6	287.9	158.8	154.2
1936	51	60	908.3	894.1	227.4	131.5	77.0	148.3	490.8	138.2	113.7	935.0	291.5	301.2	192.6	173.7
1937	57	58	1,300.5	1,249.2	260.5	138.0	80.9	232.9	640.0	185.8	140.3	1,345.4	440.1	417.4	297.0	220.9
1938	72	51	1,359.8	1,342.0	242.4	106.5	202.0	220.0	678.7	215.2	138.2	793.6	243.9	241.9	151.2	168.7

¹ Adjusted for seasonal variations.

² General imports through December 1933; imports for consumption thereafter.

³ Monthly average.

Construction and Real Estate

THE dollar value of total construction contracts awarded in the first half of June was 18 percent lower than daily average awards in May, largely as a result of a reduction in public works and utilities projects which were placed in large volume in May. Contracts let in the first half of June were 19 percent below those in the comparable period last year. Awards for the first 6 months of 1938 will fall approximately 12 percent below total awards during the first half of 1937.

There was a substantial increase in construction contracts awarded in May, following a slight decline in April, and awards for the month were 18 percent above the total for May 1937. Contracts let in the 37 States covered by the Dodge statistics totaled \$283,156,000, the largest dollar volume recorded in any month since July of last year. The increase in May was primarily in the heavy engineering classification, which was augmented by a project of \$22,000,000 for a water-supply tunnel. Private construction awards were 8 percent below the dollar volume for May of last year, while publicly financed work was 55 percent above last year.

The dollar volume of residential contracts awarded in May, on a daily average basis, increased 16 percent over April, and was only 1 percent below May 1937.

For the first 5 months of this year residential contracts were 26 percent below the corresponding months of last year. The contract statistics for this year do not include any of the low-rent housing projects approved by the United States Housing Authority. Although the Housing Authority has approved local projects estimated to cost more than \$100,000,000, the work on these projects has not yet reached the contract-award stage. It is expected that these projects will swell the residential total in the late summer and fall months.

A survey by the United States Public Health Service, dealing with living conditions in 83 cities during the 1935-36 period, revealed the need for new residential accommodations, particularly for families in the lower income classes. Based on this survey, involving an analysis of 703,489 urban households, the Public Health Service estimated that 3,000,000 urban families in the United States have fewer rooms in their homes than there are persons; 1,000,000 live in dwellings with more than one and a half times as many persons as there are rooms; 700,000 live in dwellings with at least twice as many persons as there are rooms. Overcrowding was prevalent in every section of the country and in cities of every size.

CONSTRUCTION, BUILDING MATERIALS, AND REAL ESTATE

Year and month	Construction contracts awarded						Building-material shipments				Construction costs (Eng.-News-Record) ²	Loans outstanding		Real-estate fore-closures (non-farm) ³	
	Federal Reserve Index adjusted ¹	All types of construction ²		Residential building ²	Nonresidential building ²	Public utilities ²	Public works ²	Common brick	Lumber	Oak flooring		Cement	Home Loan Bank		Home Owners' Loan Corp. ⁴
		Monthly average, 1923-25=100	Number of projects												
1936: May	121	18,422	587.8	60.2	192.0	227.8	47.5	120.5			16,788	206.2			
1936: June	116	9,499	77.2	8.4	28.6	31.0	5.5	13.4			8,700	104.4		35,923	
1937: May	25	9,151	134.4	0.2	24.8	32.7	5.5	31.2	64,515	1,484	0,955	8,784	100.0	84,333	973,549
1937: June	27	10,601	120.7	13.1	44.8	60.4	5.4	28.8	83,070	1,817	18,380	7,428	104.0	74,532	2,025,501
1937: May	49	13,242	218.1	21.5	70.3	89.3	12.5	50.8	171,418	2,038	28,579	11,540	261.1	120,871	2,951,701
1937: May	58	16,905	243.7	23.0	83.8	94.0	0.5	56.1	191,475	2,177	30,455	11,890	233.5	154,488	2,591,116
1937: June	61	30,555	317.7	23.8	93.2	125.9	22.7	70.2	194,025	2,168	25,439	12,646	237.3	167,454	2,550,401
1937: July	67	15,961	321.0	21.5	81.0	138.1	48.7	82.8	187,085	2,114	28,203	12,337	224.9	168,405	2,534,129
1937: August	63	15,454	291.2	18.9	73.4	118.1	28.1	65.5	187,539	2,030	23,160	12,261	240.7	175,684	2,407,224
1937: September	66	14,947	257.1	17.0	66.8	78.2	12.2	53.1	184,421	2,061	20,104	12,773	241.0	179,433	2,477,421
1937: October	52	14,635	262.1	16.3	55.5	75.3	13.3	48.0	148,872	1,818	21,008	11,100	241.8	184,033	2,445,902
1937: November	56	12,913	193.4	15.8	50.9	78.3	14.3	44.3	128,118	1,443	19,310	8,188	241.4	187,333	2,425,140
1937: December	51	9,182	209.6	10.8	43.5	101.2	17.7	37.1	95,892	1,301	18,442	4,703	241.1	200,009	2,397,647
1938: January	52	8,582	182.2	9.4	30.2	87.4	48.4	50.1	88,781	1,385	22,159	4,300	239.8	190,035	2,378,964
1938: February	51	8,261	118.8	10.4	40.0	48.4	5.1	25.3	74,978	1,380	24,400	4,575	239.0	187,493	2,348,025
1938: March	46	14,533	226.8	20.1	79.4	87.8	10.7	40.0	114,000	1,745	25,055	7,259	238.8	184,105	2,325,966
1938: April	52	15,036	222.9	18.7	74.5	80.4	9.4	57.0	129,459	1,487	26,984	8,578	238.0	183,747	2,301,994
1938: May	51	17,465	263.2	20.6	83.2	77.6	44.7	78.5		1,528	28,288	9,795	236.8	181,037	2,261,584
Monthly average, January through May:															
1937	121	15,056	498.4	38.1	182.7	187.0	45.8	70.0			10,780	207.2			
1938	17	0,120	68.0	5.0	17.1	28.5	4.6	17.4			3,990	100.2			
1939	30	7,024	145.4	5.3	21.0	47.1	12.3	60.1	50,374	1,394	0,307	5,325	165.0		329
1940	27	8,518	300.7	8.8	31.7	60.0	6.4	31.7	58,456	1,513	13,127	4,800	165.3		303
1941	60	10,252	200.9	15.1	52.2	33.1	10.9	40.7	107,348	1,818	28,003	5,940	209.2		276
1942	58	14,935	234.1	22.0	81.7	38.2	20.3	41.8	152,577	2,132	35,075	7,979	220.0		242
1943	60	12,064	208.5	15.8	52.7	70.4	23.5	42.1		1,506	27,615	5,931	225.4		180

¹ Based on 3-month moving average of values and adjusted for seasonal variations.
² See note marked "1" on p. 24.

³ Index is as of 1st of month; index for June 1, 1938, is 236.0.
⁴ See footnote marked "1" on p. 25.

Transportation

FREIGHT traffic recorded a slight upturn during May and the first 3 weeks of June. Although the gain was small, it was the first since last July, after adjustment for working days and for seasonal variations. In May, the adjusted index presented in the table below advanced 1 point to 58 (1923-25=100), with two of the major classifications—coal and miscellaneous loadings—showing more than seasonal gains. During the extended period of decline which began in May 1937, the combined index dropped nearly one-third, and by May of this year several of the commodity classifications were at or near the low points of 1932-33. During April and May daily average loadings of miscellaneous freight, which is comprised largely of manufactured products, were more than one-third below those of the early spring of 1937. Loadings of forest products in the same months were about 40 percent under last summer's volume, the recent improvement in construction activity not yet being reflected in these statistics to any important degree. Merchandise l. c. l. freight in April and May was only 60 percent of the 1923-25 average, the lowest figure ever recorded for railroad movement of this type of freight.

Total loadings have remained above those of 1933, but higher operating costs, despite recent declines in prices of materials purchased by the railroads, have resulted in month-to-month deficits that are slightly larger than those of the worst depression year. In the first 4 months of 1938 the loss, after all charges, totaled nearly \$140,000,000, as compared with a loss of \$120,-

000,000 in the corresponding period of 1933. In May gross revenues, tabulated from the returns of a representative group of roads, were 22 percent below those of the corresponding month last year. This indicates a slight improvement in the year-to-year comparison, since total revenues in March and April were, respectively, 25 percent and 24 percent below those of a year ago.

Railway employment (excluding executives, officials, and staff assistants) in May was reduced to a level only slightly above that of early 1933, according to Interstate Commerce Commission statistics. On an index basis, and after allowance for seasonal variations, the May figure of 50.1 (1923-25=100) was the lowest reported since the figures first became available in 1920. Since June 1937, the index has dropped 22 percent, and is about 46 percent below the 1929 average. The sharpest decline since June a year ago has been in maintenance of equipment and stores (31 percent) and maintenance of way and structures (32 percent). Train and engine service employment was reduced about 18 percent over this interval.

Railway hourly wage rates are currently near the record high of February 1938. In April an average hourly wage of 72.9 cents was paid to employees of Class I roads, as compared with 66.2 cents in June 1937. This increase has only in part been due to higher wage rates, an additional important factor being the relatively sharper decline in employment in the low-pay than in the high-pay brackets, as is indicated in the preceding paragraph.

RAIL AND WATER TRAFFIC

Year and month	Freight-car loadings										Freight-car surplus	Full-man passenger revenue	Financial statistics, class I railways			Canal traffic	
	F. R. index		Total	Coal and coke	Forest products	Grain and grain products	Livestock	Merchandise l.c.l.	Ore	Miscellaneous			Operating revenue	Net railway operating income	Net income	Sault Ste. Marie	Panama
	Unadjusted	Adjusted															
	Monthly average, 1923-25=100		Thousands of cars *										Thousands of dollars		Thous. of short tons	Thous. of long tons	
1920: May	167	107	1,032.8	166.8	68.0	37.8	25.0	228.1	72.7	400.5	223	2,590	\$31,823	\$11,322		22,930	1,208
1922: May	51	52	800.4	73.4	17.6	27.9	16.1	171.5	3.8	188.0	731	1,270	25,422	11,046	\$28,781	1,508	692
1933: May	54	55	532.8	85.6	21.0	35.8	13.8	101.6	8.7	202.8	538	861	25,241	41,045	\$2,660	3,408	783
1934: May	63	64	986.2	111.9	25.1	29.1	16.0	154.3	25.8	238.0	255	1,122	29,029	89,090	\$3,237	5,745	1,085
1935: May	59	61	573.8	112.4	24.2	23.0	12.2	192.3	28.7	223.8	306	1,145	279,328	59,509	\$4,666	5,065	995
1936: May	71	72	678.2	117.8	32.4	36.7	11.6	158.6	42.8	277.5	186	1,285	390,026	41,797	\$2,588	8,710	618
1937:																	
May	58	50	774.7	127.4	40.1	28.8	13.2	171.3	73.1	232.9	147	1,304	322,642	44,239	\$4.48	14,110	1,077
June	79	75	744.1	120.6	39.1	30.7	11.0	169.3	73.2	206.3	167	1,438	354,794	58,990	18,680	14,101	1,018
July	82	80	762.4	119.8	40.3	30.3	10.5	161.6	75.8	203.8	167	1,550	365,148	60,558	19,007	14,137	934
August	81	79	778.6	127.7	40.5	49.7	14.3	167.8	74.4	210.4	727	1,635	369,612	50,888	6,247	13,937	1,041
September	87	78	788.7	142.0	37.5	34.4	17.3	194.4	69.7	222.2	184	1,562	363,871	49,305	16,219	12,585	886
October	94	79	808.5	166.5	35.4	38.0	21.3	171.5	47.9	222.0	128	1,494	372,026	90,747	17,185	9,842	680
November	72	71	666.9	140.6	28.0	29.8	15.0	165.0	15.5	261.8	219	1,342	315,150	82,441	\$6.586	8,003	514
December	62	67	577.2	139.6	28.2	34.1	13.6	142.8	8.5	213.7	269	1,445	300,421	28,972	8,947	303	760
1938:																	
January	59	65	542.8	120.8	23.8	35.8	13.7	127.3	5.7	198.1	200	1,628	279,280	6,980	\$33,476	0	732
February	57	62	538.0	110.0	28.3	31.0	11.3	144.2	7.1	202.3	321	1,254	261,089	\$4,122	\$44,667	0	829
March	57	68	555.7	100.2	27.1	39.2	10.9	131.4	7.8	220.8	312	1,202	288,076	14,470	\$26,212	0	814
April	55	67	530.0	84.9	24.6	31.0	11.5	160.7	7.9	218.4	317	1,234	268,280	9,237	\$33,483	971	747
May	57	59	518.5	89.1	28.2	32.9	12.7	149.2	15.5	231.0	338		272,645	16,497		2,345	804
Monthly average, January through May:																	
1923	102		868.3	185.0	64.2	41.7	26.4	251.8	27.2	372.8	244	\$2,876	406,785	39,890	\$28,007		1,797
1933	60		496.9	100.7	18.3	20.6	15.8	171.8	8.0	171.8	620	\$980	227,283	15,984	\$12,887		671
1934	61		587.8	104.2	22.8	28.7	16.5	194.6	8.4	217.2	379	\$1,219	269,421	24,868	\$40,506		968
1935	61		577.0	120.0	24.0	23.8	12.7	154.5	10.2	220.7	316	\$1,254	270,943	22,154	\$12,887		840
1936	67		627.1	141.3	28.2	31.1	12.0	162.6	18.5	247.6	184	\$1,398	306,406	27,517	\$7,442		900
1937	76		721.1	163.1	34.5	28.5	12.5	186.3	28.2	297.0	128	\$1,471	347,087	48,028	\$4,904		817
1938	57		643.2	105.7	25.5	32.1	12.1	146.4	8.0	212.9	312	\$1,319	278,871	9,098	\$24,949		710

* Adjusted for number of working days.

* Adjusted for seasonal variations.

* American vessels, both directions.

* Average weekly basis.

* 4 months' average, January through April.

* Deficit.